



**KENTUCKY STATE BEEKEEPERS ASSOCIATION
CERTIFIED KENTUCKY HONEY PRODUCERS
P. O. BOX 22283
LOUISVILLE, KY 40252**



2022 KY STATE FAIR HONEY BOOTH GUIDELINES

The Kentucky State Beekeepers Association (KSBA) and its marketing brand The Certified Kentucky Honey Producers (CKHP) will have a honey booth at the Kentucky State Fair this year. The booth will be in the lobby of the West Wing/West Hall adjacent to Freedom Hall. **All member beekeepers may provide their honey for sale at this year's booth.** We will be selling both Certified Kentucky honey and non-Certified honey in the same booth.

To sell honey at the state fair, the beekeeper must be a member in good standing with the **KSBA**. If the beekeeper is not currently a member or needs to re-new their membership, they must submit an application and dues before **August 1, 2022**. Any applications received after this date will not permit the beekeeper to sell their honey at this year's state fair.

Based on the number of honey producers selling items this year, each producer will be allocated an equal amount of shelf space. Whether a beekeeper is a hobbyist, a sideliner, or a commercial producer, each will be provided the same equitable allocation of shelf space. As one producer's honey sells out, the shelf space will be equitably reallocated to other producers that still have honey and/or products to sell. All honey sold by a producer shall be displayed for sale within the allocated shelf space regardless of size of containers (1 lb. bottle, quart jar, 12 oz. bear et al.). **The priority is to provide equitable shelf space to all producers.**

All honey being sold at this year's fair will be tested for moisture content. Certified Kentucky Honey must not exceed 18.0% moisture content as outlined in Section 1.3 of the Certified Kentucky Honey Producers Guidelines. It is recommended that non-certified honey not exceed 18.0% moisture content as well but will be allowed a deviation up to 0.5%, or 18.5% and still be allowed to be sold at the fair.

Honey samples will be provided at this year's fair. It is preferred that the producer provide a separate 'squeezeable' jar of honey for samples. If this is not possible a honey jar will be pulled from the producer's inventory for customer sampling and will be deducted from the producer's inventory and the producer will not receive compensation for the sample jars. These "sample" jars are promotional for the sale of the honey.

No CBD products will be sold at the KSBA honey booth.

Since the KSBA now collaborates with the Kentucky Agricultural Development Board for the advancement of the CKHP program, the Program Manager Scott Moore will work with the Kentucky Department of Public Health (KDPH), Food Safety Branch to take minimal random sampling of honey. During the state fair, any producer's honey could be randomly selected for sampling. Honey labels will also be reviewed throughout the year to assure labels are in compliance, including the state fair. Any issues will be confidentially addressed directly with the producer.



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If you label your honey as a monofloral (Sourwood, Clover, Lavender et al.) the Food and Drug Administration (FDA) requires that you can prove that at least 46% of a honey analysis contains pollen from the named label source and this documentation will need to be provided at the time of the honey drop-off. Monofloral honey is a rarity in areas where bees harvest nectar from multiple sources, and most pollen analysis will show the major pollen source is around 18% maximum. To avoid any problems with mislabeled honey, the KSBA Board recommends designations such as “Wildflower,” “Spring Harvest 2020,” “Local Franklin County Honey,” et al. unless you can provide an analysis report indicating otherwise.

All honey jar labels must be submitted for review to the State of Kentucky for approval. This process falls under the purview of the Kentucky Cabinet for Health and Family Services, Department of Public Health, Food Safety Branch. All labeling requirements are outlined in the Commercial Food and Cosmetic Manufacturing in Kentucky: A Starter Guide, 2/2022 ed., pg 16.

<https://chfs.ky.gov/agencies/dph/dphps/fsb/FSDocs/manufacturingstarterguide.pdf>

To submit a sample label for review directly to the Kentucky Food Safety Branch format your labels as a PDF file and send as an email attachment with the subject line “Attention: Labeling” directly to: leslie.cobb@ky.gov. To contact a labeling compliance specialist with any questions, call 502.564.7181 and press ‘4’.

Beekeepers may check in their honey and/or products to sell at the West Wing honey booth on the following days and times (*all times listed are Eastern Daylight Time*):

- Sunday, August 14th, from 12:00 pm until 3:00 pm. (*Note: Do not show up early and drop off your honey and/or products without obtaining an inventory slip*)
- Monday, August 15th & Tuesday, August 16th, from 8:30 am until 12:30 pm.
- Wednesday, August 17th, from 10:00 am to 4:00 pm.
- During the Fair, honey may be checked in daily from 12:00 pm until 6:00 pm. (*Note: please check with the booth manager(s) prior to re-stocking your honey to see if it is needed. If management says there is ample stock of your honey, do **NOT** bring any additional honey to the booth*)
- Please make sure to obtain a copy of your inventory slip for products submitted for sale.

KSBA volunteers will sell your honey at the previously published state fair prices. The supplier will receive 70% of the selling price. Once the Fair ends and the remaining unsold inventory is counted, you will be mailed a check for the dollar amount of your honey that was sold on your behalf. All producers should check with the honey booth manager(s) as the state fair winds down to see if any of their honey and/or products were not sold. Beekeepers must pick up any unsold honey and/or products on the last day of the state fair, **August 28th, between 6:00 pm - 7:30 pm EDT.**



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Jessica Mayes, President of KSBA, and Scott Moore, Program Manager of CKHP, will be the honey booth managers for all KSBA state fair activities. **Per the KSBA by-laws, the honey booth manager(s) is the sole authority on the honey and products sold at the booth and the management of the booth.** This includes the acceptance and inventory of honey and/or products provided by a producer, overseeing the daily operation of the honey booth, inventory management and all financial accounting. Should the managers decide that any honey being sold is adulterated, fermented, mislabeled, or for any other reason not meeting FDA, KDA, KDPH or KSBA guidelines, they may pull the honey from the table, and it will be returned to the owner/producer. The managers or their appointees will check in, inventory and price label all honey and/or products brought to be sold at the state fair.

Any disputes concerning the honey booth operation and/or honey sales will be addressed in writing (via email is acceptable) to the Secretary of the KSBA (kybeesecretary@gmail.com). At that time the issue will be arbitrated as defined in the KSBA Constitution, Article X (standing committees), Section 1, Subsection B – Kentucky State Fair Honey Booth Sales.

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