



KENTUCKY STATE BEEKEEPERS ASSOCIATION  
CERTIFIED KENTUCKY HONEY PRODUCERS  
PO BOX 22283  
LOUISVILLE, KY 40252



## **2023 KY STATE FAIR HONEY BOOTH GUIDELINES**

The Kentucky State Beekeepers Association (KSBA) and its marketing brand The Certified Kentucky Honey Producers (CKHP) will have a honey booth at the Kentucky State Fair this year. The booth will be in the lobby of the West Wing/West Hall adjacent to Freedom Hall. **All member beekeepers may provide their honey for sale at this year's booth.** We will be selling both Certified Kentucky Honey and non-certified honey in the same booth.

To sell honey at the state fair, the seller must be a beekeeper within the state of Kentucky and must be a member in good standing with the **KSBA**. If the beekeeper is not currently a member or needs to re-new their membership, they must go online to [kybees.org](http://kybees.org) and submit an application and pay their dues before **August 1, 2023**. Any applications received after this date will not permit the beekeeper to sell their honey at this year's state fair.

Based on the number of honey producers selling items this year, each producer will be allocated an equal amount of shelf space. Whether a beekeeper is a hobbyist, a sideliner, or a commercial producer, each will be provided the same equitable allocation of shelf space. As one producer's honey sells out, the shelf space will be equitably reallocated to other producers that still have honey and/or products to sell. All honey sold by a producer shall be displayed for sale within the allocated shelf space regardless of size of containers (1 lb. bottle, quart jar, 12 oz. bear et al.). **The priority is to provide equitable shelf space to all producers.**

All honey being sold at this year's fair will be tested for moisture content. Certified Kentucky Honey must not exceed 18.0% moisture content as outlined in Section 1.3 of the Certified Kentucky Honey Producers Guidelines. It is recommended that non-certified honey not exceed 18.0% moisture content as well but will be allowed a deviation up to 0.5%, or 18.5% and still be allowed to be sold at the fair.

Honey samples will be provided at this year's fair. It is preferred that the producer provide a separate 'squeezeable' jar of honey for samples. If this is not possible a honey jar will be pulled from the producer's inventory for customer sampling and will be deducted from the producer's inventory and the producer will not receive compensation for the sample jars. These "sample" jars are promotional for the sale of the honey.

*No CBD products will be sold at the KSBA honey booth.*

Since the KSBA now collaborates with the Kentucky Agricultural Development Board for the advancement of the CKHP program, the Program Manager Scott Moore will work with the Kentucky Department of Public Health (KDPH), Food Safety Branch to take minimal random sampling of honey. During the state fair, any producer's honey could be randomly selected for sampling. Honey labels will also be reviewed throughout the year to assure labels are in compliance, including the state fair. Any issues will be confidentially addressed directly with the producer.



**KENTUCKY STATE BEEKEEPERS ASSOCIATION  
CERTIFIED KENTUCKY HONEY PRODUCERS  
PO BOX 22283  
LOUISVILLE, KY 40252**



All producers selling honey are required to comply with the Kentucky Food, Drug and Cosmetic Act (KRS 217.005-217.215). **To ensure labeling regulations are met, it is required that all honey jar labels be submitted for review to the State of Kentucky for approval.** This process falls under the purview of the Kentucky Cabinet for Health and Family Services, Department of Public Health, Food Safety Branch which has developed a process through label review to identify noncompliance. Labeling requirements are outlined in the Commercial Food and Cosmetic Manufacturing in Kentucky: A Starter Guide, (Latest Edition).

<https://chfs.ky.gov/agencies/dph/dphps/fsb/FSDocs/manufacturingstarterguide.pdf>

To submit a sample label for review directly to the Kentucky Food Safety Branch, format your label proof as a PDF file and send as an email attachment with the subject line “Attention: Labeling” directly to: [food.safety@ky.gov](mailto:food.safety@ky.gov).

If you label your honey as a monofloral (Sourwood, Clover, Lavender et al.) the Food and Drug Administration (FDA) requires that you can prove that at least 47% of a honey analysis contains pollen from the named label source and this documentation will need to be provided at the time of the honey drop-off. Monofloral honey is a rarity in areas where bees harvest nectar from multiple sources, and most pollen analysis will show the major pollen source is around 18% maximum. To avoid any problems with mislabeled honey, the KSBA Board recommends designations such as “Wildflower,” “Spring Harvest 2020,” “Local Franklin County Honey,” et al. unless you can provide an analysis report indicating otherwise.

Additionally, all beeswax related health and beauty products (i.e., soaps, salves, balms) shall adhere to state regulations as detailed in the Commercial Food and Cosmetic Manufacturing in Kentucky: A Starter Guide (Latest Edition) as well as any federal regulations regarding definitions of products, ingredient listings and proper labeling.

Beekeepers may check in their honey and/or products to sell at the West Wing honey booth on the following days and times (*all times listed are Eastern Daylight Time*):

- Sunday, August 13<sup>th</sup>, from 12:00 pm until 3:00 pm. (*Note: Do not show up early and drop off your honey and/or products without obtaining a copy of the inventory intake form*)
- Wednesday, August 16<sup>th</sup>, from 10:00 am to 4:00 pm.
- During the Fair, honey may be checked in daily from 12:00 pm until 6:00 pm. (*Note: please check with the booth manager(s) prior to re-stocking your honey to see if it is needed. If management says there is ample stock of your honey, do **NOT** bring any additional honey to the booth*)
- Please make sure to obtain a copy of your inventory intake form for products submitted for sale.



**KENTUCKY STATE BEEKEEPERS ASSOCIATION  
CERTIFIED KENTUCKY HONEY PRODUCERS  
PO BOX 22283  
LOUISVILLE, KY 40252**



KSBA volunteers will sell your honey and hive products at the previously published state fair prices. The supplier will receive 70% of the selling price with KSBA retaining 30% of the selling price and absorbing all applicable sales taxes (included in pricing on applicable products) and credit card processing fees. Once the Fair ends and the remaining unsold inventory is counted, you will receive payment for honey that was sold on your behalf via check from the KSBA Treasurer within **30 days** of the final date of the fair. All producers should check with the honey booth manager(s) as the state fair winds down to see if any of their honey and/or products were not sold. Beekeepers must pick up any unsold honey and/or products on the last day of the state fair, **August 27<sup>th</sup>, between 6:00 pm - 7:30 pm EDT.**

Mike Mabry and Tim Sheehan, KSBA Directors, will be the honey booth managers for all KSBA state fair activities and will oversee the local club volunteers and daily booth operations. **Per the KSBA by-laws, the honey booth manager(s) is the sole authority on the honey and products sold at the booth and the management of the booth.** This includes the acceptance and inventory of honey and/or products provided by a producer, overseeing the daily operation of the honey booth, inventory management and all financial accounting. Should the managers decide that any honey being sold is adulterated, fermented, mislabeled, or for any other reason not meeting FDA, KDA, KDPH or KSBA guidelines, they may pull the honey from the table, and it will be returned to the owner/producer. The managers or their appointees will check in, inventory and price all honey and/or products brought to be sold at the state fair.

Any disputes concerning the honey booth operation and/or honey sales will be addressed in writing (via email is acceptable) to the honey booth manager(s) at which time the issue will be arbitrated as defined in the KSBA by-laws, Article XII, Kentucky State Fair Honey Booth.

**END OF DOCUMENT**